BBS Structures *Majors* and *Minors*



		Bond Business School		
		MAJORS and Minors in the BO		
1	ACCT	ACCOUNTING MAJOR	COMMERCE	
1	ZACCT	Accounting Minor	ALL	
2	ACSC	ACTUARIAL SCIENCE MAJOR	COMMERCE	Not available to 3 Year Programs
2	ZACSC	Actuarial Science Minor	ALL	Not available to 3 Year Programs
3	DTSC	DATA ANALYTICS MAJOR	COMMERCE	Not available to 3 Year Programs
3	ZDTSC	Data Analytics Minor	ALL	Not available to 3 Year Programs
3	ZANAC	Accounting Analytics Minor	ALL	Not Available until Jan 2025
3	ZANEC	Economic Modelling and Analysis Minor	ALL	Not Available until Jan 2025
3	ZANHS	Health System Analytics Minor	ALL	Not Available until Jan 2025
3	ZANMK	Marketing Analytics Minor	ALL	Not Available until Jan 2025
3	ZANPS	Psychometrics Minor	ALL	Not Available until Jan 2025
3	ZANQF	Quantitative Finance Minor	ALL	Not Available until Jan 2025
3	ZANSP	Sport Analytics Minor	ALL	Not Available until Jan 2025
4	ECON	ECONOMICS MAJOR	COMMERCE	Not available to 3 Year Programs
4	ZECON	Economics Minor	ALL	Not available to 3 Year Programs
5	FINC	FINANCE MAJOR	COMMERCE	
5	ZFINC	Finance Minor	ALL	
6	ENTI	ENTREPRENEURSHIP and INNOVATION MAJOR	BUSINESS	Not available to 3 Year Programs
6	ZENTI	Entrepreneurship and Innovation Minor	ALL	Not available to 3 Year Programs
7	IBUS	INTERNATIONAL BUSINESS MAJOR	BUSINESS	
7	ZIBUS	International Business Minor	ALL	
8	MGMT	MANAGEMENT MAJOR	BUSINESS	
8	ZMGMT	Management Minor	ALL	
9	МСОМ	MARKETING COMMUNICATION MAJOR	BUSINESS	
9	ZMCOM	Marketing Communication Minor	ALL	
10	MKTG	MARKETING MAJOR	BUSINESS	
10	ZMKTG	Marketing Minor	ALL	
11	TOUM	TOURISM and HOTEL MANAGEMENT MAJOR	BUSINESS	Not available to 3 Year Programs
11	ZTOUM	Tourism and Hotel Management Minor	ALL	Not available to 3 Year Programs



ACCT 60CP ACCOUNTING MAJOR

A major in accounting from Bond University will give you entry into a respected and enduring global profession and substantial options when choosing a career. Forget about being labelled as a "number cruncher", an accountant plays an influential role in the achievement of an entity's entire range of objectives – not just the financial ones. Accountants are needed in government, NGOs, charities, universities, businesses of all structures and sizes, and more. The range and content of our subjects in our accounting major will give you the knowledge and skills from which you can set your sights on a role as a financial accountant, management accountant, auditor, tax specialist, business consultant, business analyst, treasurer, finance manager, or if none of these appeal to you, a very savvy business owner or entrepreneur. With a wide range of authentic assessment that reflect actual practice, this major will take you places.

Semester	Code	Title	Assumed Knowledge	Requisite
Students mu	ust complete the foll	owing sixty credit points (60CP) of subjects:		
J/M	ACCT12-202	Financial Accounting and Company Reporting	ACCT11-100 FINC11-101	
M/S	ACCT12-203	Taxation Practice for Accountants	ACCT11-100 LAWS10-100 LAWS11-105 LAWS11-110	
J/S	ACCT12-211	Accounting Information Systems	ACCT11-100	
M/S	ACCT13-303	Advanced Financial Accounting and Reporting	ACCT12-202	
J/S	ACCT13-305	Auditing	ACCT12-202 or ACCT13-301	
J/S	ACCT13-306	Data Analytics for Accountants	ACCT11-102 ACCT12-202 ACCT12-211	
ZACCT	40CP	Minor - Accounting		

A minor in accounting from Bond University sets you up to take on roles in a wide range of interesting and rewarding careers. You will find that your accounting skills will be useful whether you aspire to work for a government, NGO, charity, university, any type or size of business; and if your aim is to own or start up your own business, these skills will be especially relevant. Taking our accounting minor is an astute way to complement your studies in other fields of business.

Semester	Code	Title	ssumed Knowled	Assumed Knowledge	Requisite
Students mu	st complete the follo	owing thirty credit points (30CP) of subjects:			
J/M	ACCT12-202	Financial Accounting and Company Reporting		ACCT11-100 FINC11-101	
J/S	ACCT12-211	Accounting Information Systems		ACCT11-100	
J/S	ACCT13-306	Data Analytics for Accountants		ACCT11-102 ACCT12-202 ACCT12-211	
Students mu	st choose ten credit	points (10CP) from the following Accounting Option:			
M/S	ACCT12-203	Taxation Practice for Accountants		ACCT11-100 LAWS10-100 LAWS11-105 LAWS11-110	
M/S	ACCT13-303	Advanced Financial Accounting and Reporting		ACCT12-202	
J/S	ACCT13-305	Auditing		ACCT12-202 or ACCT13-301	
ACSC	60CP	ACTUARIAL SCIENCE MAJOR			
	st complete the follo ACSC12-200	owing sixty credit points (60CP) of subjects: Mathematical Statistics		STAT11-112	
M/S	ACSC12-200	Mathematical Statistics		STAT11-112	
J/M	ACSC12-201	Financial Mathematics		STAT11-112	
J/M	ACSC13-301	Contingencies			ACSC12-201
J/S	ACSC13-305	Actuarial and Financial Models			ACSC12-200_Pre/Co-Requisite
J/S	ACSC13-306	Stochastic Processes		ECON12-200 STAT11-112	ACSC12-200
M/S	ACSC13-307	Survival Analysis			ACSC12-200
ZACSC	40CP	Minor - Actuarial Science			
program of the	actuarial accreditation	y – applying mathematical, statistical, economic and financial analyse syllabus. These topics cover mathematical and statistical modelling. owing twenty credit points (20CP) of subjects:	s to a wide range of bu:	siness problems. The actuarial science minc	r covers some of the Foundations (Part I)
	•	Mathematical Statistics		STAT11-112	
J/M	ACSC12-201	Financial Mathematics		STAT11-112	
Students mu	st choose twenty cro	edit points (20CP) from the following Actuarial Science Opt	tion:		
J/M	ACSC13-301	Contingencies			ACSC12-201
J/S	ACSC13-305	Actuarial and Financial Models			ACSC12-200_Pre/Co-Requisite
J/S	ACSC13-306	Stochastic Processes		ECON12-200 STAT11-112	ACSC12-200
M/S	ACSC13-307	Survival Analysis			ACSC12-200



DTSC	60CP	DATA ANALYTICS MAJOR		
The Data Ana	alvtics maior provides a s	trong survey into the concepts and applications of modern machine learning and	d data analytics. It contains units in analysis coding as	well as advanced non-parametric statistical
		orithms. In addition, focus is placed on ensuring students see the relevant appli		
Students m	ust complete the fol	lowing fifty credit points (50CP) of subjects.		
J/S	DTSC12-200	Data Science		
M/S	DTSC13-302	Statistical Learning and Regression Models	DTSC12-200 ECON12-200	
J/S	DTSC13-304	Applied Data Analytics Project		DTSC13-301 DTSC13-302
Students m	ust choose ten credi	t points (10CP) from the Data Analytic Options		
M/S	ACSC13-307	Survival Analysis		ACSC12-200
J/S	DTSC11-100	Business Analytics Coding		
S	DTSC11-110	Cyber and Fraud Threats in Organisations		
J/S	DTSC13-300	Infrastructure for Data Analytics	STAT11-112	
J/M	DTSC13-301	Deep Learning Through Neural Networks	STAT11-112	DTSC12-200
S	DTSC13-306	Modern Machine Learning Models	DTSC11-100 DTSC12-200	
S	DTSC13-307	Advanced Statistical Learning Models		DTSC13-302
S	ECON13-300	Advanced Econometrics	ECON12-200	
ZDTSC	40CP	I Minor - Data Analytics		
		trong survey into the concepts and applications of modern machine learning and orithms. In addition, focus is placed on ensuring students see the relevant appli		well as advanced non-parametric statistical
Charles and				
J/S	DTSC12-200	lowing twenty-credit points (20CP) of subjects. Data Science		
M/S	DTSC13-302	Statistical Learning and Regression Models	DTSC12-200 ECON12-200	
M/S	ACSC13-307	dit points (30CP) of subjects from the Data Analytic options. Survival Analysis		ACSC12-200
J/S	DTSC11-100	Business Analytics Coding		
ZANAC	40CP	Minor - Accounting Analytics		
		Bond University sets you up to take on roles in a range of business environments		the minor sets you up with the skills to analyse
accounting sy	vsterns and investigate a	udit processes, making you a valuable contributor to any business or business co	insultancy.	
		lowing forty-credit points (40CP) of subjects.		
M/S	ACCT11-102	Management Accounting	ACCT11-100	
J/M	ACCT12-202	Financial Accounting and Company Reporting	ACCT11-100 FINC11-101	
J/S	ACCT12-211	Accounting Information Systems	ACCT11-100	
J/S	ACCT13-306	Data Analytics for Accountants	ACCT11-102 ACCT12-202 ACCT12-211	
ZANEC	40CP	Minor - Economic Modelling and Analysis		•
A minor in ec	onomic modelling and a	nalysis sets you up to take on a range of roles in business and public policy analy:	sis. In addition to basic micro- and macroeconomic the	eories, you will develop econometric skills which
		trends and inter-relationships which will make you a valuable member of any ed		
Students m	ust complete the fol	lowing forty-credit points (40CP) of subjects.		
S	ECON12-201	Markets and Corporate Behaviour	ECON11-100	
J/M/S	ECON12-202	Macroeconomics	ECON11-100	
J	ECON13-301	Game Theory and Strategic Decision Making	ECON12-201 STAT11-112	
М	ECON13-302	Business Conditions Analysis	ECON12-202	
ZANHS	40CP	Minor - Health System Analytics		
		· ·		ana afficiency or desidence of the second
	saith system analytics pro	ovides a solid background in the important drivers of the health system. You will rerventions.	ueverop skills to all realth network administrators in	crease eniciency, understand population medical
Studente	ust complete the fel	lowing twenty credit points (2000) of cubicate		
M/S	HPER11-101	lowing twenty-credit points (20CP) of subjects. Australia's Health Issues and Priorities		
J	HPER12-101	Health Research Methods		
	HPER12-101			
Students m	HPER12-101	dit points (30CP) of subjects from the Data Analytic options.		
Students m M/S	HPER12-101 ust choose thirty cre BMED12-123	dit points (30CP) of subjects from the Data Analytic options. Global Health Issues		
Students m M/S M	HPER12-101 BMED12-123 HPER11-103	dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems		
Students m M/S M S	HPER12-101 ust choose thirty cre BMED12-123 HPER11-103 HPER12-103	dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems Health Communication		
Students m M/S M	HPER12-101 BMED12-123 HPER11-103	dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems		



ZANMK	40CP	Minor - Marketing Analytics		
		a detailed background into the theory and practice of quantitative aspects of marketing and	advertising. You will develop skills in monitor	ring trends in consumer sentiment and purchase
patterns as w	ell as targeting campaig	gns to optimise marketing resources and increase sales.		
	-	llowing twenty-credit points (20CP) of subjects.		
M/S	MKTG13-303	Market Research	MKTG11-100	
M/S	MKTG13-315	Marketing Analytics	MKTG11-100 MKTG13-303	
Students m	ust choose thirty cro	edit points (30CP) of subjects from the Data Analytic options.		
J/M	MKTG13-312	Internet Marketing	MKTG11-100	
S	MKTG13-314	Social Media Marketing	MKTG13-312	
M/S	MKTG13-320	Strategic Marketing	MKTG11-100 MKTG13-303	
ZANPS	40CP	Minor - Psychometrics		
A minor in psy	ychometrics provides a	grounding in the experimental design and analysis principles employed in psychological rese	arch. You will develop the skills necessary to l	be an important part of the planning and analysis
of psychology	and other allied health	related quantitative research and testing.		
Students m	ust complete the fo	llowing forty-credit points (40CP) of subjects.		
J/M	PSYC11-101	Foundations of Psychology: Development, Learning and Socia	1	
S	PSYC11-105	Statistics and Data Analysis 1		
М	PSYC12-200	Statistics and Data Analysis 2		PSYC11-105
S	PSYC13-345	Statistics and Data Analysis 3		PSYC12-200
ZANQF	40CP	Minor - Quantitative Finance		
A minor in qu	antitative finance provi	des training in the understanding of market trends, accurate pricing of finanical instruments	and modelling of business cycles. You will dev	velop skills in econometric and time series
analysis that v	will allow you to unders	tand and investigate a range of investment and hedging strategies for the purpose of wealth	n creation.	
Students m	ust complete the fo	llowing forty-credit points (40CP) of subjects.		
J/M/S	FINC12-201	Financial Applications and Analysis	FINC11-101	
J/M	FINC13-303	Portfolio Analysis and Investments	FINC11-101 or STAT11-112	
M/S	FINC13-304	Financial Institutions and Risk Management	FINC11-101	
J/S	FINC13-307	International Finance	FINC11-101	
ZANSP	40CP	Minor - Sport Analytics		
A minor in spo	ort analytics will develo	p key skills in the management, promotion and understanding of the role of sport in society.	You will investigate both professional level sp	porting activities and grass-roots level sporting
	and their importance t			
		llowing twenty-credit points (20CP) of subjects.		
Students m	ust complete the fo			
Students m M/S	MKTG13-303	Market Research	MKTG11-100	
	· ·	Market Research Sport Organisation, Governance and Policy	MKTG11-100	
M/S	MKTG13-303		MKTG11-100	



Reauisite

ECON 60CP **ECONOMICS MAJOR** Economics is a social science that uses the scientific method of enquiry in its approach to understanding how societies, governments, businesses, households, and individuals allocate their scarce resources. An undergraduate rajor in economics focuses on learning how to understand the world in terms of trade-offs and incentives. An economics major assists in learning how to analyse data as well as the development of clear-headed logic. It nvolves the use of mathematical and statistical tools whenever possible to assist in this analysis. Title Assumed Knowledge Code Semester tudents must complete the following forty credit points (40CP) of subjects: ECON11-100 S ECON12-201 Markets and Corporate Behaviour]/M/S ECON11-100 ECON12-202 Macroeconomics S ECON13-300 Advanced Econometrics ECON12-200 Μ ECON13-302 Business Conditions Analysis ECON12-202 tudents must choose twenty credit points (20CP) from the following Economic option: J/M/S BUSN13-700 Business Internship A ECON12-201 | STAT11-112 ECON13-301 Game Theory and Strategic Decision Making J/M ECON13-303 ECON11-100 International Trade ECON12-202 S ECON13-305 Money and Monetary Policy ZECON **40CP** Minor - Economics Economics is a social science that uses the scientific method of enquiry in its approach to understanding how societies, governments, businesses, households, and individuals allocate their scarce resources. An undergraduate minor in economics focuses on learning how to understand the world in terms of trade-offs and incentives. An economics minor assists in learning how to analyse data as well as the development of clear-headed logic. It nvolves the use of mathematical and statistical tools whenever possible to assist in this analysis. tudents must complete the following forty credit points (40CP) of subjects: ECON11-100 S ECON12-201 Markets and Corporate Behaviour J/M/S ECON12-202 Macroeconomics ECON11-100 ECON13-300 ECON12-200 S Advanced Econometrics ECON13-302 ECON12-202 М **Business Conditions Analysis** 60CP FINANCE MAJOR FINC The demand for financial expertise across all business functions is global, extensive, and persistent. The scope and depth of subjects studied in Bond University's finance major develop knowledge and skills that range from inance fundamentals and progress all the way to those competencies necessary for a merger and acquisition professional. Our finance major prepares you for an influential role as a corporate and personal finance authority Career options are as varied as they are extensive and include financial advisor, business analyst, banker, fund manager, investment banker, stockbroker, and merger and acquisition specialist. The knowledge gained from pur finance major will position you to have an interesting and rewarding career anywhere in the world. tudents must complete the following forty credit points (40CP) of subjects: FINC11-101]/S FINC13-301 Advanced Corporate Finance FINC11-101 or STAT11-112 J/M FINC13-303 Portfolio Analysis and Investments M/S FINC13-304 Financial Institutions and Risk Management FINC11-101 FINC11-101 FINC13-307 J/S International Finance

udents must choose twenty credit points (20CP) from the following Finance option STAT11-112 J/M ACSC12-201 Financial Mathematics ACSC12-200 Pre/Co-Requisite J/S ACSC13-305 Actuarial and Financial Models J/M/S BUSN13-700 Business Internship A S DTSC13-305 DTSC12-200 Financial Trading Systems М ENFB13-305 Entrepreneurial Finance J/S FINC12-202 Personal Finance FINC11-101 | FINC13-303 Μ FINC13-305 Financial Derivatives 40CP ZFINC Minor - Finance

ninor in finance from Bond University sets you up to take on roles in a wide range of interesting and rewarding careers. You will find that your finance skills will be useful wherever you aspire to work, and could lead to nteresting and rewarding positions in business, banking, investment, and government. The scope of subjects for this minor covers personal, corporate and international finance plus another subject of your own choice. aking our finance minor is an astute way to complement your studies in other fields of business

Semester	Code	Title	ssumed Knowledg		Assumed Knowledge	Requisite
Students mu	Students must complete the following forty credit points (40CP) of subjects:					
J/S	FINC13-301	Advanced Corporate Finance		FINC11-	101	
J/M	FINC13-303	Portfolio Analysis and Investments		FINC11-	101 or STAT11-112	
M/S	FINC13-304	Financial Institutions and Risk Management		FINC11-	101	
J/S	FINC13-307	International Finance		FINC11-	101	



ENTI 60CP ENTREPRENEURSHIP AND INNOVATION MAJOR

This major will appeal to those enterprising individuals with an eye towards their own start-up business, or who are keen to work as an "intrepreneur" inside an organisation. Students will gain skills in ideation, creativity and innovation in planning a business and developing a viable business model. Through experiential learning and support from industry experts, students will graduate with contemporary and best practice knowledge, insights, and strategies with which to implement effective management practices and bring a business idea into fruition.

Students mu	Students must complete the following forty credit points (40CP) of subjects:				
J	ENFB13-304	New Venture Planning			
М	ENFB13-305	Entrepreneurial Finance			
M/S	MGMT13-311	Leading Innovation and Change	CORE11-002		
M/S	MGMT13-328	Strategic Management			
Students mu	Students must choose twenty credit points (20CP) from the following Entrepreneurship and Innovation option:				
J/M/S	BUSN13-700	Business Internship A			
J/S	COLB12-120	Design: Process, Methods and Mindsets			
J/S	MGMT13-321	Negotiation	CORE11-002 MGMT11-101		
M/S	MKTG13-303	Market Research	MKTG11-100		
J/M	MKTG13-312	Internet Marketing	MKTG11-100		
S	MKTG13-314	Social Media Marketing	MKTG13-312		
ZENITI	///CP	Minor - Entrepreneurship and Inpovation			

ZENTI 40CP Minor - Entrepreneurship and Innovation

This minor will appeal to those enterprising individuals with an eye towards their own start-up business, or who are keen to work as an "intrepreneur" inside an organisation. Students will gain skills in ideation, creativity and innovation in planning a business and developing a viable business model. Through experiential learning and support from industry experts, students will graduate with contemporary and best practice knowledge, insights, and strategies with which to implement effective management practices and bring a business idea into fruition.

Students mu	Students must complete the following twenty credit points (20CP) of subjects.					
J	ENFB13-304	New Venture Planning				
М	ENFB13-305	Entrepreneurial Finance				
Students mu	Students must choose twenty credit points (20CP) from the following Entrepreneurship and Innovation Option:					
J/S	COLB12-120	Design: Process, Methods and Mindsets				
M/S	MGMT13-311	Leading Innovation and Change	CORE11-002			
J/S	MGMT13-321	Negotiation	CORE11-002 MGMT11-101			
M/S	MGMT13-328	Strategic Management				
M/S	MKTG13-303	Market Research	MKTG11-100			
J/M	MKTG13-312	Internet Marketing	MKTG11-100			
S	MKTG13-314	Social Media Marketing	MKTG13-312			
IBUS	60CP	INTERNATIONAL BUSINESS MAJOR				

The International Budiness major propagos students for a variety of roles in today's fact shanging and over more competitive international budiness on

The International Business major prepares students for a variety of roles in today's fast-changing and ever more competitive international business environment. The subjects offered in this major develop theoretical and practical knowledge, and analytical and entrepreneurial skills, that underpin success in international trade.

Students mu	Students must complete the following fifty credit points (50CP) of subjects:				
J/M	ECON13-303	International Trade	ECON11-100		
J/S	FINC13-307	International Finance	FINC11-101		
J/M/S	MGMT12-201	International Business			
J/M	MGMT13-324	Cross Cultural Management	CORE11-002 MGMT11-101		
J/S	MKTG13-301	International Marketing	MKTG11-100		
Students mu	ust choose ten credit	points (10CP) from the following International Business Option:			
J/M/S	BUSN13-700	Business Internship A			
M/S	MGMT13-328	Strategic Management			
ZIBUS	40CP	Minor - International Business			

ZIBUS 40CP Minor - International Busine

The International Business minor prepares students for a variety of roles in today's fast-changing and ever-more competitive international business environment. The subjects offered in this minor develop theoretical and practical knowledge that underpin success in international trade.

Students mu	Students must complete the following ten-credit point (10CP) subject.					
J/M/S	MGMT12-201	International Business				
Students mu	Students must complete the following forty credit points (40CP) of subjects:					
J/M	ECON13-303	International Trade	ECON11-100			
J/S	FINC13-307	International Finance	FINC11-101			
J/M	MGMT13-324	Cross Cultural Management	CORE11-002 MGMT11-101			
J/S	MKTG13-301	International Marketing	MKTG11-100			



MGMT 60CP MANAGEMENT MAJOR

This major provides students with a holistic body of knowledge, skills and strategies that are critical to long-term organisational success. The scope of subjects covered in the Management Major provides students with the ability to identify strategic problems and develop viable, value-add solutions for a range of organisational issues that present at different organisational levels.

Semester	Code	Title	Assumed Knowledge	Requisite
tudents m	ust complete the fol	lowing forty credit points (40CP) of subjects:		
M/S	MGMT13-311	Leading Innovation and Change	CORE11-002	
J	MGMT13-320	Ethical and Responsible Leadership		
J/S	MGMT13-321	Negotiation	CORE11-002 MGMT11-101	
M/S	MGMT13-328	Strategic Management		
itudents m	ust choose twenty c	redit points (20CP) from the following Management Option:		-
M/S	BUSN12-200	Responsible and Sustainable Organisations		
J/M/S	BUSN13-700	Business Internship A		
Μ	HRTM12-212	Workplace Health and Safety		
J/M	MGMT13-324	Cross Cultural Management	CORE11-002 MGMT11-101	
ZMGMT	40CP	Minor - Management		
bility to iden	tify strategic problems a	vide body of knowledge, skills and strategies that are critical to long-term organisation and develop viable solutions for a range of organisational issues.	al success. The scope of subjects covered in the N	lanagement Minor provides students with the
M/S	MGMT13-311	Leading Innovation and Change	CORE11-002	
J	MGMT13-320	Ethical and Responsible Leadership		
1/0	MGMT13-321	Negotiation	CORE11-002 MGMT11-101	
J/S	11011113 321	Negotiation		



MCOM 60CP MARKETING COMMUNICATION MAJOR

The field of marketing communications is in a state of constant change. By studying a Marketing Communications major, students will develop the practical skills, built on a foundation of theory, to meet the needs of this ever-evolving industry. Students will acquire transferable and adaptable knowledge in strategic communication, public relations, advertising and/or digital communication. Via case study analysis, campaign creation and hands-on skill development, students will gain industry knowledge and expertise in a small-class environment. Developing ethical and innovative communication campaigns and tactics for real-world clients enables students to apply their skills helping them gain confidence in, and practice with, their new abilities. The course also focuses on developing creativity, critical thinking and presentation skills. Graduates will gain flexible and dynamic skills set, transferable across many diverse and exciting career paths.

Students mu	Students must complete the following twenty credit points (20CP) of subjects:					
J/M/S	COMN11-101	Introduction to Communication				
J/M	MKTG13-302	Promotional Design and Planning	MKTG11-100			
Students mu	ust choose ten credit	points (10CP) from the following Marketing Communication Alternative Opti	on:			
J/M/S	ADVT11-100	Introduction to Advertising				
J/M/S	PUBR11-100	Introduction to Public Relations				
Students mu	ust choose twenty cro	edit points (20CP) from the following Marketing Communication Option:				
М	ADVT12-200	Copywriting for Advertising	ADVT11-100			
J	ADVT12-241	Understanding Audiences and Media in Advertising	ADVT11-100			
S	ADVT13-101	Advertising, Branding and Popular Culture	ADVT11-100			
S	PUBR12-235	Media Strategies	PUBR11-100			
J	PUBR12-250	Corporate Storytelling	PUBR11-100			
J	PUBR13-312	Public Relations Campaigns and Strategies		PUBR11-100		

Students taking the Marketing Communication major MUST Choose Advertising Principles and Practice (ADVT11-100)

before taking either Advertising, Brand Image and Cultural Space (ADVT13-101) or Media Relations (PUBR12-235).

Students wanting to take either Media Relations (PUBR12-235), Public Relations Writing (PUB12-250) or Public Relations Campaigns

and Strategies (PUBR13-312) MUST first complete Public Relations Principles and Practice (PUBR11-100).

ZMCOM 40CP Minor - Marketing Communication

The field of marketing communications is in a state of constant change. By studying a Marketing Communications minor, students will develop the practical skills, built on a foundation of theory, to meet the needs of this ever-evolving industry. Students will acquire transferable and adaptable knowledge in strategic communication, public relations, advertising and/or digital communication. Via case study analysis, campaign creation and hands-on skill development, students will gain industry knowledge and expertise in a small-class environment. Developing ethical and innovative communication campaigns and tactics for real-world clients enables students to apply their skills helping them gain confidence in, and practice with, their new abilities.

Students must complete the following twenty credit points (20CP) of subjects:						
J/M/S	COMN11-101	Introduction to Communication				
J/M	MKTG13-302	Promotional Design and Planning	MKTG11-100			
Students m	Students must choose ten credit points (10CP) of the following Marketing Communication Option:					
J/M/S	ADVT11-100	Introduction to Advertising				
J/M/S	PUBR11-100	Introduction to Public Relations				
Students m	Students must choose ten credit points (10CP) of the following Marketing Communication Option:					
М	ADVT12-200	Copywriting for Advertising	ADVT11-100			
J	ADVT12-241	Understanding Audiences and Media in Advertising	ADVT11-100			
S	ADVT13-101	Advertising, Branding and Popular Culture	ADVT11-100			
S	PUBR12-235	Media Strategies	PUBR11-100			
J	PUBR12-250	Corporate Storytelling	PUBR11-100			
J	PUBR13-312	Public Relations Campaigns and Strategies		PUBR11-100		



МКТС	60CP	MARKETING MAJOR				
This major develops students' knowledge, skills, and practical experience in designing and implementing market-driven, value-creation marketing strategies underpinned by a sound understanding of consumer and buyer behaviour. The focus is placed on how to conduct market research, analyse findings, and communicate these to management.						
Students mu	Students must complete the following forty credit points (40CP) of subjects:					
J/M	MKTG12-205	Consumer and Buyer Behaviour	MKTG11-100			
J/M	MKTG13-302	Promotional Design and Planning	MKTG11-100			
M/S	MKTG13-303	Market Research	MKTG11-100			
M/S	MKTG13-320	Strategic Marketing	MKTG11-100 MKTG13-303			
Students mu	Students must choose twenty credit points (20CP) from the following Marketing Option:					
J/M/S	BUSN13-700	Business Internship A				
J/S	MKTG13-301	International Marketing	MKTG11-100			
J/M	MKTG13-312	Internet Marketing	MKTG11-100			
S	MKTG13-314	Social Media Marketing	MKTG13-312			
M/S	MKTG13-315	Marketing Analytics	MKTG11-100 MKTG13-303			
ZMKTG	40CP	Minor - Marketing				
This minor dev	velops students' knowled	dge, skills, and practical experience in designing and implementing market-driven, value	creation marketing strategies.			
Students mu	ust choose forty cred	lit points (40CP) from the following Marketing Option:				
J/M	MKTG12-205	Consumer and Buyer Behaviour	MKTG11-100			
J/S	MKTG13-301	International Marketing	MKTG11-100			
J/M	MKTG13-302	Promotional Design and Planning	MKTG11-100			
M/S	MKTG13-303	Market Research	MKTG11-100			
J/M	MKTG13-312	Internet Marketing	MKTG11-100			
S	MKTG13-314	Social Media Marketing	MKTG13-312			
M/S	MKTG13-315	Marketing Analytics	MKTG11-100 MKTG13-303			
M/S	MKTG13-320	Strategic Marketing	MKTG11-100 MKTG13-303			



TOUM 60CP TOURISM MANAGEMENT MAJOR

In recent decades tourism has experienced extraordinary growth and is now one of the largest and fastest-growing sectors in the world economy. According to the United Nations World Tourism Organisation, in 2016 tourism was responsible for approximately 10 percent of world gross domestic product and about 11 percent of employment and this is forecast to grow at 3.3 percent a year for the long-term. Tourism has become a critical source of export income in many countries and regions and, accordingly, it has assumed economic and political importance.

Private sector tourism organisations operating in the tourism space include hotel groups, cruise operators, airlines, major venues, and event management companies. Public sector organisations include regional tourism organisations, national, state and local government. These organisations employ specialists with skills in marketing, project and event management, accounting, finance, human resources, logistics, and data analytics. In a rapidly changing employment landscape tourism provides a long-term future where the human qualities of creativity, problem-solving and interpersonal communications are valued. The Tourism Management Major provides a good understanding of the industry and the employment opportunities providing a springboard into employment in this exciting sector.

Semester	Code	Title	ssumed Knowledg	I	Assumed Knowledge	Requisite	
Students mu	Students must complete the following sixty credit points (60CP) of subjects:						
J	BUSN12-201	Event Management					
J	HRTM12-201	International Food and Beverage Management					
М	HRTM12-203	Accommodation Management					
М	HRTM12-205	Revenue Management		ACCT11	-100 MKTG11-100		
М	HRTM12-212	Workplace Health and Safety					
J	HRTM12-220	Sustainable Tourism and Indigenous Culture					
ZTOUM	40CP	Minor - Tourism Management		-			

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Semester	Code	Title ssumed Kno	wled	Assumed Knowledge	Requisite		
Students mu	tudents must choose forty credit points (40CP) from the following Tourism and Hotel Management option:						
J	BUSN12-201	Event Management					
Μ	HRTM12-203	Accommodation Management					
J	HRTM12-204	Contemporary Issues in Hospitality and Tourism Managen	ent				
Μ	HRTM12-205	Revenue Management		ACCT11-100 MKTG11-100			
Μ	HRTM12-206	Tourism Analysis and Evaluation					
Μ	HRTM12-212	Workplace Health and Safety					
J	HRTM12-220	Sustainable Tourism and Indigenous Culture					