BBS Structures *Majors* and *Minors*



| | | Bond Business School | | |
|----|-------|---------------------------------------|----------|----------------------------------|
| | | MAJORS and Minors in the BO | | |
| 1 | ACCT | ACCOUNTING MAJOR | COMMERCE | |
| 1 | ZACCT | Accounting Minor | ALL | |
| 2 | ACSC | ACTUARIAL SCIENCE MAJOR | COMMERCE | Not available to 3 Year Programs |
| 2 | ZACSC | Actuarial Science Minor | ALL | Not available to 3 Year Programs |
| 3 | DTSC | DATA ANALYTICS MAJOR | COMMERCE | Not available to 3 Year Programs |
| 3 | ZDTSC | Data Analytics Minor | ALL | Not available to 3 Year Programs |
| 3 | ZANAC | Accounting Analytics Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANEC | Economic Modelling and Analysis Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANHS | Health System Analytics Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANMK | Marketing Analytics Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANPS | Psychometrics Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANQF | Quantitative Finance Minor | ALL | Not Available until Jan 2025 |
| 3 | ZANSP | Sport Analytics Minor | ALL | Not Available until Jan 2025 |
| 4 | ECON | ECONOMICS MAJOR | COMMERCE | Not available to 3 Year Programs |
| 4 | ZECON | Economics Minor | ALL | Not available to 3 Year Programs |
| 5 | FINC | FINANCE MAJOR | COMMERCE | |
| 5 | ZFINC | Finance Minor | ALL | |
| 6 | ENTI | ENTREPRENEURSHIP and INNOVATION MAJOR | BUSINESS | Not available to 3 Year Programs |
| 6 | ZENTI | Entrepreneurship and Innovation Minor | ALL | Not available to 3 Year Programs |
| 7 | IBUS | INTERNATIONAL BUSINESS MAJOR | BUSINESS | |
| 7 | ZIBUS | International Business Minor | ALL | |
| 8 | MGMT | MANAGEMENT MAJOR | BUSINESS | |
| 8 | ZMGMT | Management Minor | ALL | |
| 9 | МСОМ | MARKETING COMMUNICATION MAJOR | BUSINESS | |
| 9 | ZMCOM | Marketing Communication Minor | ALL | |
| 10 | MKTG | MARKETING MAJOR | BUSINESS | |
| 10 | ZMKTG | Marketing Minor | ALL | |
| 11 | TOUM | TOURISM and HOTEL MANAGEMENT MAJOR | BUSINESS | Not available to 3 Year Programs |
| 11 | ZTOUM | Tourism and Hotel Management Minor | ALL | Not available to 3 Year Programs |



ACCT 60CP ACCOUNTING MAJOR

A major in accounting from Bond University will give you entry into a respected and enduring global profession and substantial options when choosing a career. Forget about being labelled as a "number cruncher", an accountant plays an influential role in the achievement of an entity's entire range of objectives – not just the financial ones. Accountants are needed in government, NGOs, charities, universities, businesses of all structures and sizes, and more. The range and content of our subjects in our accounting major will give you the knowledge and skills from which you can set your sights on a role as a financial accountant, management accountant, auditor, tax specialist, business consultant, business analyst, treasurer, finance manager, or if none of these appeal to you, a very savvy business owner or entrepreneur. With a wide range of authentic assessment that reflect actual practice, this major will take you places.

| Semester | Code | Title | Assumed Knowledge | Requisite |
|-------------|-----------------------|---|--|-----------|
| Students mu | ust complete the foll | owing sixty credit points (60CP) of subjects: | | |
| J/M | ACCT12-202 | Financial Accounting and Company Reporting | ACCT11-100 FINC11-101 | |
| M/S | ACCT12-203 | Taxation Practice for Accountants | ACCT11-100 LAWS10-100 LAWS11-105 LAWS11-110 | |
| J/S | ACCT12-211 | Accounting Information Systems | ACCT11-100 | |
| M/S | ACCT13-303 | Advanced Financial Accounting and Reporting | ACCT12-202 | |
| J/S | ACCT13-305 | Auditing | ACCT12-202 or ACCT13-301 | |
| J/S | ACCT13-306 | Data Analytics for Accountants | ACCT11-102 ACCT12-202 ACCT12-211 | |
| ZACCT | 40CP | Minor - Accounting | | |

A minor in accounting from Bond University sets you up to take on roles in a wide range of interesting and rewarding careers. You will find that your accounting skills will be useful whether you aspire to work for a government, NGO, charity, university, any type or size of business; and if your aim is to own or start up your own business, these skills will be especially relevant. Taking our accounting minor is an astute way to complement your studies in other fields of business.

| Semester | Code | Title | ssumed Knowled | Assumed Knowledge | Requisite |
|----------------|-------------------------------------|--|----------------------------|--|---|
| Students mu | st complete the follo | owing thirty credit points (30CP) of subjects: | | | |
| J/M | ACCT12-202 | Financial Accounting and Company Reporting | | ACCT11-100 FINC11-101 | |
| J/S | ACCT12-211 | Accounting Information Systems | | ACCT11-100 | |
| J/S | ACCT13-306 | Data Analytics for Accountants | | ACCT11-102 ACCT12-202 ACCT12-211 | |
| Students mu | st choose ten credit | points (10CP) from the following Accounting Option: | | | |
| M/S | ACCT12-203 | Taxation Practice for Accountants | | ACCT11-100 LAWS10-100 LAWS11-105 LAWS11-110 | |
| M/S | ACCT13-303 | Advanced Financial Accounting and Reporting | | ACCT12-202 | |
| J/S | ACCT13-305 | Auditing | | ACCT12-202 or ACCT13-301 | |
| ACSC | 60CP | ACTUARIAL SCIENCE MAJOR | | | |
| | st complete the follo ACSC12-200 | owing sixty credit points (60CP) of subjects: Mathematical Statistics | | STAT11-112 | |
| M/S | ACSC12-200 | Mathematical Statistics | | STAT11-112 | |
| J/M | ACSC12-201 | Financial Mathematics | | STAT11-112 | |
| J/M | ACSC13-301 | Contingencies | | | ACSC12-201 |
| J/S | ACSC13-305 | Actuarial and Financial Models | | | ACSC12-200_Pre/Co-Requisite |
| J/S | ACSC13-306 | Stochastic Processes | | ECON12-200 STAT11-112 | ACSC12-200 |
| M/S | ACSC13-307 | Survival Analysis | | | ACSC12-200 |
| ZACSC | 40CP | Minor - Actuarial Science | | | |
| program of the | actuarial accreditation | y – applying mathematical, statistical, economic and financial analyse syllabus. These topics cover mathematical and statistical modelling. owing twenty credit points (20CP) of subjects: | s to a wide range of bu: | siness problems. The actuarial science minc | r covers some of the Foundations (Part I) |
| | • | Mathematical Statistics | | STAT11-112 | |
| J/M | ACSC12-201 | Financial Mathematics | | STAT11-112 | |
| Students mu | st choose twenty cro | edit points (20CP) from the following Actuarial Science Opt | tion: | | |
| J/M | ACSC13-301 | Contingencies | | | ACSC12-201 |
| J/S | ACSC13-305 | Actuarial and Financial Models | | | ACSC12-200_Pre/Co-Requisite |
| J/S | ACSC13-306 | Stochastic Processes | | ECON12-200 STAT11-112 | ACSC12-200 |
| M/S | ACSC13-307 | Survival Analysis | | | ACSC12-200 |



| DTSC | 60CP | DATA ANALYTICS MAJOR | | |
|-----------------------------|---|---|---|---|
| The Data Ana | alvtics maior provides a s | trong survey into the concepts and applications of modern machine learning and | d data analytics. It contains units in analysis coding as | well as advanced non-parametric statistical |
| | | orithms. In addition, focus is placed on ensuring students see the relevant appli | | |
| Students m | ust complete the fol | lowing fifty credit points (50CP) of subjects. | | |
| J/S | DTSC12-200 | Data Science | | |
| M/S | DTSC13-302 | Statistical Learning and Regression Models | DTSC12-200 ECON12-200 | |
| J/S | DTSC13-304 | Applied Data Analytics Project | | DTSC13-301 DTSC13-302 |
| Students m | ust choose ten credi | t points (10CP) from the Data Analytic Options | | |
| M/S | ACSC13-307 | Survival Analysis | | ACSC12-200 |
| J/S | DTSC11-100 | Business Analytics Coding | | |
| S | DTSC11-110 | Cyber and Fraud Threats in Organisations | | |
| J/S | DTSC13-300 | Infrastructure for Data Analytics | STAT11-112 | |
| J/M | DTSC13-301 | Deep Learning Through Neural Networks | STAT11-112 | DTSC12-200 |
| S | DTSC13-306 | Modern Machine Learning Models | DTSC11-100 DTSC12-200 | |
| S | DTSC13-307 | Advanced Statistical Learning Models | | DTSC13-302 |
| S | ECON13-300 | Advanced Econometrics | ECON12-200 | |
| ZDTSC | 40CP | I Minor - Data Analytics | | |
| | | | | |
| | | trong survey into the concepts and applications of modern machine learning and orithms. In addition, focus is placed on ensuring students see the relevant appli | | well as advanced non-parametric statistical |
| Charles and | | | | |
| J/S | DTSC12-200 | lowing twenty-credit points (20CP) of subjects. Data Science | | |
| M/S | DTSC13-302 | Statistical Learning and Regression Models | DTSC12-200 ECON12-200 | |
| | | | | |
| M/S | ACSC13-307 | dit points (30CP) of subjects from the Data Analytic options. Survival Analysis | | ACSC12-200 |
| | | | | |
| J/S | DTSC11-100 | Business Analytics Coding | | |
| ZANAC | 40CP | Minor - Accounting Analytics | | |
| | | Bond University sets you up to take on roles in a range of business environments | | the minor sets you up with the skills to analyse |
| accounting sy | vsterns and investigate a | udit processes, making you a valuable contributor to any business or business co | insultancy. | |
| | | lowing forty-credit points (40CP) of subjects. | | |
| M/S | ACCT11-102 | Management Accounting | ACCT11-100 | |
| J/M | ACCT12-202 | Financial Accounting and Company Reporting | ACCT11-100 FINC11-101 | |
| J/S | ACCT12-211 | Accounting Information Systems | ACCT11-100 | |
| J/S | ACCT13-306 | Data Analytics for Accountants | ACCT11-102 ACCT12-202 ACCT12-211 | |
| ZANEC | 40CP | Minor - Economic Modelling and Analysis | | • |
| A minor in ec | onomic modelling and a | nalysis sets you up to take on a range of roles in business and public policy analy: | sis. In addition to basic micro- and macroeconomic the | eories, you will develop econometric skills which |
| | | trends and inter-relationships which will make you a valuable member of any ed | | |
| Students m | ust complete the fol | lowing forty-credit points (40CP) of subjects. | | |
| S | ECON12-201 | Markets and Corporate Behaviour | ECON11-100 | |
| J/M/S | ECON12-202 | Macroeconomics | ECON11-100 | |
| J | ECON13-301 | Game Theory and Strategic Decision Making | ECON12-201 STAT11-112 | |
| М | ECON13-302 | Business Conditions Analysis | ECON12-202 | |
| ZANHS | 40CP | Minor - Health System Analytics | | |
| | | · · | | ana afficiency or desidence of the second |
| | saith system analytics pro | ovides a solid background in the important drivers of the health system. You will rerventions. | ueverop skills to all realth network administrators in | crease eniciency, understand population medical |
| Studente | ust complete the fel | lowing twenty credit points (2000) of cubicate | | |
| M/S | HPER11-101 | lowing twenty-credit points (20CP) of subjects. Australia's Health Issues and Priorities | | |
| | | | | |
| J | HPER12-101 | Health Research Methods | | |
| | HPER12-101 | | | |
| Students m | HPER12-101 | dit points (30CP) of subjects from the Data Analytic options. | | |
| Students m M/S | HPER12-101 ust choose thirty cre BMED12-123 | dit points (30CP) of subjects from the Data Analytic options. Global Health Issues | | |
| Students m M/S M | HPER12-101 BMED12-123 HPER11-103 | dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems | | |
| Students m M/S M S | HPER12-101 ust choose thirty cre BMED12-123 HPER11-103 HPER12-103 | dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems Health Communication | | |
| Students m M/S M | HPER12-101 BMED12-123 HPER11-103 | dit points (30CP) of subjects from the Data Analytic options. Global Health Issues Health Systems | | |



| ZANMK | 40CP | Minor - Marketing Analytics | | |
|-------------------|---------------------------|---|--|---|
| | | a detailed background into the theory and practice of quantitative aspects of marketing and | advertising. You will develop skills in monitor | ring trends in consumer sentiment and purchase |
| patterns as w | ell as targeting campaig | gns to optimise marketing resources and increase sales. | | |
| | - | llowing twenty-credit points (20CP) of subjects. | | |
| M/S | MKTG13-303 | Market Research | MKTG11-100 | |
| M/S | MKTG13-315 | Marketing Analytics | MKTG11-100 MKTG13-303 | |
| Students m | ust choose thirty cro | edit points (30CP) of subjects from the Data Analytic options. | | |
| J/M | MKTG13-312 | Internet Marketing | MKTG11-100 | |
| S | MKTG13-314 | Social Media Marketing | MKTG13-312 | |
| M/S | MKTG13-320 | Strategic Marketing | MKTG11-100 MKTG13-303 | |
| ZANPS | 40CP | Minor - Psychometrics | | |
| A minor in psy | ychometrics provides a | grounding in the experimental design and analysis principles employed in psychological rese | arch. You will develop the skills necessary to l | be an important part of the planning and analysis |
| of psychology | and other allied health | related quantitative research and testing. | | |
| Students m | ust complete the fo | llowing forty-credit points (40CP) of subjects. | | |
| J/M | PSYC11-101 | Foundations of Psychology: Development, Learning and Socia | 1 | |
| S | PSYC11-105 | Statistics and Data Analysis 1 | | |
| М | PSYC12-200 | Statistics and Data Analysis 2 | | PSYC11-105 |
| S | PSYC13-345 | Statistics and Data Analysis 3 | | PSYC12-200 |
| ZANQF | 40CP | Minor - Quantitative Finance | | |
| A minor in qu | antitative finance provi | des training in the understanding of market trends, accurate pricing of finanical instruments | and modelling of business cycles. You will dev | velop skills in econometric and time series |
| analysis that v | will allow you to unders | tand and investigate a range of investment and hedging strategies for the purpose of wealth | n creation. | |
| Students m | ust complete the fo | llowing forty-credit points (40CP) of subjects. | | |
| J/M/S | FINC12-201 | Financial Applications and Analysis | FINC11-101 | |
| J/M | FINC13-303 | Portfolio Analysis and Investments | FINC11-101 or STAT11-112 | |
| M/S | FINC13-304 | Financial Institutions and Risk Management | FINC11-101 | |
| J/S | FINC13-307 | International Finance | FINC11-101 | |
| ZANSP | 40CP | Minor - Sport Analytics | | |
| A minor in spo | ort analytics will develo | p key skills in the management, promotion and understanding of the role of sport in society. | You will investigate both professional level sp | porting activities and grass-roots level sporting |
| | and their importance t | | | |
| | | llowing twenty-credit points (20CP) of subjects. | | |
| Students m | ust complete the fo | | | |
| Students m M/S | MKTG13-303 | Market Research | MKTG11-100 | |
| | · · | Market Research Sport Organisation, Governance and Policy | MKTG11-100 | |
| M/S | MKTG13-303 | | MKTG11-100 | |



Reauisite

ECON 60CP **ECONOMICS MAJOR** Economics is a social science that uses the scientific method of enquiry in its approach to understanding how societies, governments, businesses, households, and individuals allocate their scarce resources. An undergraduate rajor in economics focuses on learning how to understand the world in terms of trade-offs and incentives. An economics major assists in learning how to analyse data as well as the development of clear-headed logic. It nvolves the use of mathematical and statistical tools whenever possible to assist in this analysis. Title Assumed Knowledge Code Semester tudents must complete the following forty credit points (40CP) of subjects: ECON11-100 S ECON12-201 Markets and Corporate Behaviour]/M/S ECON11-100 ECON12-202 Macroeconomics S ECON13-300 Advanced Econometrics ECON12-200 Μ ECON13-302 Business Conditions Analysis ECON12-202 tudents must choose twenty credit points (20CP) from the following Economic option: J/M/S BUSN13-700 Business Internship A ECON12-201 | STAT11-112 ECON13-301 Game Theory and Strategic Decision Making J/M ECON13-303 ECON11-100 International Trade ECON12-202 S ECON13-305 Money and Monetary Policy ZECON **40CP** Minor - Economics Economics is a social science that uses the scientific method of enquiry in its approach to understanding how societies, governments, businesses, households, and individuals allocate their scarce resources. An undergraduate minor in economics focuses on learning how to understand the world in terms of trade-offs and incentives. An economics minor assists in learning how to analyse data as well as the development of clear-headed logic. It nvolves the use of mathematical and statistical tools whenever possible to assist in this analysis. tudents must complete the following forty credit points (40CP) of subjects: ECON11-100 S ECON12-201 Markets and Corporate Behaviour J/M/S ECON12-202 Macroeconomics ECON11-100 ECON13-300 ECON12-200 S Advanced Econometrics ECON13-302 ECON12-202 М **Business Conditions Analysis** 60CP FINANCE MAJOR FINC The demand for financial expertise across all business functions is global, extensive, and persistent. The scope and depth of subjects studied in Bond University's finance major develop knowledge and skills that range from inance fundamentals and progress all the way to those competencies necessary for a merger and acquisition professional. Our finance major prepares you for an influential role as a corporate and personal finance authority Career options are as varied as they are extensive and include financial advisor, business analyst, banker, fund manager, investment banker, stockbroker, and merger and acquisition specialist. The knowledge gained from pur finance major will position you to have an interesting and rewarding career anywhere in the world. tudents must complete the following forty credit points (40CP) of subjects: FINC11-101]/S FINC13-301 Advanced Corporate Finance FINC11-101 or STAT11-112 J/M FINC13-303 Portfolio Analysis and Investments M/S FINC13-304 Financial Institutions and Risk Management FINC11-101 FINC11-101 FINC13-307 J/S International Finance

udents must choose twenty credit points (20CP) from the following Finance option STAT11-112 J/M ACSC12-201 Financial Mathematics ACSC12-200 Pre/Co-Requisite J/S ACSC13-305 Actuarial and Financial Models J/M/S BUSN13-700 Business Internship A S DTSC13-305 DTSC12-200 Financial Trading Systems М ENFB13-305 Entrepreneurial Finance J/S FINC12-202 Personal Finance FINC11-101 | FINC13-303 Μ FINC13-305 Financial Derivatives 40CP ZFINC Minor - Finance

ninor in finance from Bond University sets you up to take on roles in a wide range of interesting and rewarding careers. You will find that your finance skills will be useful wherever you aspire to work, and could lead to nteresting and rewarding positions in business, banking, investment, and government. The scope of subjects for this minor covers personal, corporate and international finance plus another subject of your own choice. aking our finance minor is an astute way to complement your studies in other fields of business

| Semester | Code | Title | ssumed Knowledg | | Assumed Knowledge | Requisite |
|-------------|--|--|-----------------|---------|-------------------|-----------|
| Students mu | Students must complete the following forty credit points (40CP) of subjects: | | | | | |
| J/S | FINC13-301 | Advanced Corporate Finance | | FINC11- | 101 | |
| J/M | FINC13-303 | Portfolio Analysis and Investments | | FINC11- | 101 or STAT11-112 | |
| M/S | FINC13-304 | Financial Institutions and Risk Management | | FINC11- | 101 | |
| J/S | FINC13-307 | International Finance | | FINC11- | 101 | |



ENTI 60CP ENTREPRENEURSHIP AND INNOVATION MAJOR

This major will appeal to those enterprising individuals with an eye towards their own start-up business, or who are keen to work as an "intrepreneur" inside an organisation. Students will gain skills in ideation, creativity and innovation in planning a business and developing a viable business model. Through experiential learning and support from industry experts, students will graduate with contemporary and best practice knowledge, insights, and strategies with which to implement effective management practices and bring a business idea into fruition.

| Students mu | Students must complete the following forty credit points (40CP) of subjects: | | | | |
|-------------|---|---|-------------------------|--|--|
| J | ENFB13-304 | New Venture Planning | | | |
| М | ENFB13-305 | Entrepreneurial Finance | | | |
| M/S | MGMT13-311 | Leading Innovation and Change | CORE11-002 | | |
| M/S | MGMT13-328 | Strategic Management | | | |
| Students mu | Students must choose twenty credit points (20CP) from the following Entrepreneurship and Innovation option: | | | | |
| J/M/S | BUSN13-700 | Business Internship A | | | |
| J/S | COLB12-120 | Design: Process, Methods and Mindsets | | | |
| J/S | MGMT13-321 | Negotiation | CORE11-002 MGMT11-101 | | |
| M/S | MKTG13-303 | Market Research | MKTG11-100 | | |
| J/M | MKTG13-312 | Internet Marketing | MKTG11-100 | | |
| S | MKTG13-314 | Social Media Marketing | MKTG13-312 | | |
| ZENITI | ///CP | Minor - Entrepreneurship and Inpovation | | | |

ZENTI 40CP Minor - Entrepreneurship and Innovation

This minor will appeal to those enterprising individuals with an eye towards their own start-up business, or who are keen to work as an "intrepreneur" inside an organisation. Students will gain skills in ideation, creativity and innovation in planning a business and developing a viable business model. Through experiential learning and support from industry experts, students will graduate with contemporary and best practice knowledge, insights, and strategies with which to implement effective management practices and bring a business idea into fruition.

| Students mu | Students must complete the following twenty credit points (20CP) of subjects. | | | | | |
|-------------|---|---------------------------------------|-------------------------|--|--|--|
| J | ENFB13-304 | New Venture Planning | | | | |
| М | ENFB13-305 | Entrepreneurial Finance | | | | |
| Students mu | Students must choose twenty credit points (20CP) from the following Entrepreneurship and Innovation Option: | | | | | |
| J/S | COLB12-120 | Design: Process, Methods and Mindsets | | | | |
| M/S | MGMT13-311 | Leading Innovation and Change | CORE11-002 | | | |
| J/S | MGMT13-321 | Negotiation | CORE11-002 MGMT11-101 | | | |
| M/S | MGMT13-328 | Strategic Management | | | | |
| M/S | MKTG13-303 | Market Research | MKTG11-100 | | | |
| J/M | MKTG13-312 | Internet Marketing | MKTG11-100 | | | |
| S | MKTG13-314 | Social Media Marketing | MKTG13-312 | | | |
| IBUS | 60CP | INTERNATIONAL BUSINESS MAJOR | | | | |

The International Budiness major propagos students for a variety of roles in today's fact shanging and over more competitive international budiness on

The International Business major prepares students for a variety of roles in today's fast-changing and ever more competitive international business environment. The subjects offered in this major develop theoretical and practical knowledge, and analytical and entrepreneurial skills, that underpin success in international trade.

| Students mu | Students must complete the following fifty credit points (50CP) of subjects: | | | | |
|-------------|--|---|-------------------------|--|--|
| J/M | ECON13-303 | International Trade | ECON11-100 | | |
| J/S | FINC13-307 | International Finance | FINC11-101 | | |
| J/M/S | MGMT12-201 | International Business | | | |
| J/M | MGMT13-324 | Cross Cultural Management | CORE11-002 MGMT11-101 | | |
| J/S | MKTG13-301 | International Marketing | MKTG11-100 | | |
| Students mu | ust choose ten credit | points (10CP) from the following International Business Option: | | | |
| J/M/S | BUSN13-700 | Business Internship A | | | |
| M/S | MGMT13-328 | Strategic Management | | | |
| ZIBUS | 40CP | Minor - International Business | | | |

ZIBUS 40CP Minor - International Busine

The International Business minor prepares students for a variety of roles in today's fast-changing and ever-more competitive international business environment. The subjects offered in this minor develop theoretical and practical knowledge that underpin success in international trade.

| Students mu | Students must complete the following ten-credit point (10CP) subject. | | | | | |
|-------------|--|---------------------------|-------------------------|--|--|--|
| J/M/S | MGMT12-201 | International Business | | | | |
| Students mu | Students must complete the following forty credit points (40CP) of subjects: | | | | | |
| J/M | ECON13-303 | International Trade | ECON11-100 | | | |
| J/S | FINC13-307 | International Finance | FINC11-101 | | | |
| J/M | MGMT13-324 | Cross Cultural Management | CORE11-002 MGMT11-101 | | | |
| J/S | MKTG13-301 | International Marketing | MKTG11-100 | | | |



MGMT 60CP MANAGEMENT MAJOR

This major provides students with a holistic body of knowledge, skills and strategies that are critical to long-term organisational success. The scope of subjects covered in the Management Major provides students with the ability to identify strategic problems and develop viable, value-add solutions for a range of organisational issues that present at different organisational levels.

| Semester | Code | Title | Assumed Knowledge | Requisite |
|----------------|---------------------------|---|--|---|
| tudents m | ust complete the fol | lowing forty credit points (40CP) of subjects: | | |
| M/S | MGMT13-311 | Leading Innovation and Change | CORE11-002 | |
| J | MGMT13-320 | Ethical and Responsible Leadership | | |
| J/S | MGMT13-321 | Negotiation | CORE11-002 MGMT11-101 | |
| M/S | MGMT13-328 | Strategic Management | | |
| itudents m | ust choose twenty c | redit points (20CP) from the following Management Option: | | - |
| M/S | BUSN12-200 | Responsible and Sustainable Organisations | | |
| J/M/S | BUSN13-700 | Business Internship A | | |
| Μ | HRTM12-212 | Workplace Health and Safety | | |
| J/M | MGMT13-324 | Cross Cultural Management | CORE11-002 MGMT11-101 | |
| ZMGMT | 40CP | Minor - Management | | |
| bility to iden | tify strategic problems a | vide body of knowledge, skills and strategies that are critical to long-term organisation and develop viable solutions for a range of organisational issues. | al success. The scope of subjects covered in the N | lanagement Minor provides students with the |
| M/S | MGMT13-311 | Leading Innovation and Change | CORE11-002 | |
| J | MGMT13-320 | Ethical and Responsible Leadership | | |
| 1/0 | MGMT13-321 | Negotiation | CORE11-002 MGMT11-101 | |
| J/S | 11011113 321 | Negotiation | | |



MCOM 60CP MARKETING COMMUNICATION MAJOR

The field of marketing communications is in a state of constant change. By studying a Marketing Communications major, students will develop the practical skills, built on a foundation of theory, to meet the needs of this ever-evolving industry. Students will acquire transferable and adaptable knowledge in strategic communication, public relations, advertising and/or digital communication. Via case study analysis, campaign creation and hands-on skill development, students will gain industry knowledge and expertise in a small-class environment. Developing ethical and innovative communication campaigns and tactics for real-world clients enables students to apply their skills helping them gain confidence in, and practice with, their new abilities. The course also focuses on developing creativity, critical thinking and presentation skills. Graduates will gain flexible and dynamic skills set, transferable across many diverse and exciting career paths.

| Students mu | Students must complete the following twenty credit points (20CP) of subjects: | | | | | |
|-------------|---|---|------------|------------|--|--|
| J/M/S | COMN11-101 | Introduction to Communication | | | | |
| J/M | MKTG13-302 | Promotional Design and Planning | MKTG11-100 | | | |
| Students mu | ust choose ten credit | points (10CP) from the following Marketing Communication Alternative Opti | on: | | | |
| J/M/S | ADVT11-100 | Introduction to Advertising | | | | |
| J/M/S | PUBR11-100 | Introduction to Public Relations | | | | |
| Students mu | ust choose twenty cro | edit points (20CP) from the following Marketing Communication Option: | | | | |
| М | ADVT12-200 | Copywriting for Advertising | ADVT11-100 | | | |
| J | ADVT12-241 | Understanding Audiences and Media in Advertising | ADVT11-100 | | | |
| S | ADVT13-101 | Advertising, Branding and Popular Culture | ADVT11-100 | | | |
| S | PUBR12-235 | Media Strategies | PUBR11-100 | | | |
| J | PUBR12-250 | Corporate Storytelling | PUBR11-100 | | | |
| J | PUBR13-312 | Public Relations Campaigns and Strategies | | PUBR11-100 | | |

Students taking the Marketing Communication major MUST Choose Advertising Principles and Practice (ADVT11-100)

before taking either Advertising, Brand Image and Cultural Space (ADVT13-101) or Media Relations (PUBR12-235).

Students wanting to take either Media Relations (PUBR12-235), Public Relations Writing (PUB12-250) or Public Relations Campaigns

and Strategies (PUBR13-312) MUST first complete Public Relations Principles and Practice (PUBR11-100).

ZMCOM 40CP Minor - Marketing Communication

The field of marketing communications is in a state of constant change. By studying a Marketing Communications minor, students will develop the practical skills, built on a foundation of theory, to meet the needs of this ever-evolving industry. Students will acquire transferable and adaptable knowledge in strategic communication, public relations, advertising and/or digital communication. Via case study analysis, campaign creation and hands-on skill development, students will gain industry knowledge and expertise in a small-class environment. Developing ethical and innovative communication campaigns and tactics for real-world clients enables students to apply their skills helping them gain confidence in, and practice with, their new abilities.

| Students must complete the following twenty credit points (20CP) of subjects: | | | | | | |
|---|--|--|------------|------------|--|--|
| J/M/S | COMN11-101 | Introduction to Communication | | | | |
| J/M | MKTG13-302 | Promotional Design and Planning | MKTG11-100 | | | |
| Students m | Students must choose ten credit points (10CP) of the following Marketing Communication Option: | | | | | |
| J/M/S | ADVT11-100 | Introduction to Advertising | | | | |
| J/M/S | PUBR11-100 | Introduction to Public Relations | | | | |
| Students m | Students must choose ten credit points (10CP) of the following Marketing Communication Option: | | | | | |
| М | ADVT12-200 | Copywriting for Advertising | ADVT11-100 | | | |
| J | ADVT12-241 | Understanding Audiences and Media in Advertising | ADVT11-100 | | | |
| S | ADVT13-101 | Advertising, Branding and Popular Culture | ADVT11-100 | | | |
| S | PUBR12-235 | Media Strategies | PUBR11-100 | | | |
| J | PUBR12-250 | Corporate Storytelling | PUBR11-100 | | | |
| J | PUBR13-312 | Public Relations Campaigns and Strategies | | PUBR11-100 | | |



| МКТС | 60CP | MARKETING MAJOR | | | | |
|--|---|--|--------------------------------|--|--|--|
| This major develops students' knowledge, skills, and practical experience in designing and implementing market-driven, value-creation marketing strategies underpinned by a sound understanding of consumer and buyer behaviour. The focus is placed on how to conduct market research, analyse findings, and communicate these to management. | | | | | | |
| Students mu | Students must complete the following forty credit points (40CP) of subjects: | | | | | |
| J/M | MKTG12-205 | Consumer and Buyer Behaviour | MKTG11-100 | | | |
| J/M | MKTG13-302 | Promotional Design and Planning | MKTG11-100 | | | |
| M/S | MKTG13-303 | Market Research | MKTG11-100 | | | |
| M/S | MKTG13-320 | Strategic Marketing | MKTG11-100 MKTG13-303 | | | |
| Students mu | Students must choose twenty credit points (20CP) from the following Marketing Option: | | | | | |
| J/M/S | BUSN13-700 | Business Internship A | | | | |
| J/S | MKTG13-301 | International Marketing | MKTG11-100 | | | |
| J/M | MKTG13-312 | Internet Marketing | MKTG11-100 | | | |
| S | MKTG13-314 | Social Media Marketing | MKTG13-312 | | | |
| M/S | MKTG13-315 | Marketing Analytics | MKTG11-100 MKTG13-303 | | | |
| ZMKTG | 40CP | Minor - Marketing | | | | |
| This minor dev | velops students' knowled | dge, skills, and practical experience in designing and implementing market-driven, value | creation marketing strategies. | | | |
| Students mu | ust choose forty cred | lit points (40CP) from the following Marketing Option: | | | | |
| J/M | MKTG12-205 | Consumer and Buyer Behaviour | MKTG11-100 | | | |
| J/S | MKTG13-301 | International Marketing | MKTG11-100 | | | |
| J/M | MKTG13-302 | Promotional Design and Planning | MKTG11-100 | | | |
| M/S | MKTG13-303 | Market Research | MKTG11-100 | | | |
| J/M | MKTG13-312 | Internet Marketing | MKTG11-100 | | | |
| S | MKTG13-314 | Social Media Marketing | MKTG13-312 | | | |
| M/S | MKTG13-315 | Marketing Analytics | MKTG11-100 MKTG13-303 | | | |
| M/S | MKTG13-320 | Strategic Marketing | MKTG11-100 MKTG13-303 | | | |



TOUM 60CP TOURISM MANAGEMENT MAJOR

In recent decades tourism has experienced extraordinary growth and is now one of the largest and fastest-growing sectors in the world economy. According to the United Nations World Tourism Organisation, in 2016 tourism was responsible for approximately 10 percent of world gross domestic product and about 11 percent of employment and this is forecast to grow at 3.3 percent a year for the long-term. Tourism has become a critical source of export income in many countries and regions and, accordingly, it has assumed economic and political importance.

Private sector tourism organisations operating in the tourism space include hotel groups, cruise operators, airlines, major venues, and event management companies. Public sector organisations include regional tourism organisations, national, state and local government. These organisations employ specialists with skills in marketing, project and event management, accounting, finance, human resources, logistics, and data analytics. In a rapidly changing employment landscape tourism provides a long-term future where the human qualities of creativity, problem-solving and interpersonal communications are valued. The Tourism Management Major provides a good understanding of the industry and the employment opportunities providing a springboard into employment in this exciting sector.

| Semester | Code | Title | ssumed Knowledg | I | Assumed Knowledge | Requisite | |
|-------------|--|--|-----------------|--------|-------------------|-----------|--|
| Students mu | Students must complete the following sixty credit points (60CP) of subjects: | | | | | | |
| J | BUSN12-201 | Event Management | | | | | |
| J | HRTM12-201 | International Food and Beverage Management | | | | | |
| М | HRTM12-203 | Accommodation Management | | | | | |
| М | HRTM12-205 | Revenue Management | | ACCT11 | -100 MKTG11-100 | | |
| М | HRTM12-212 | Workplace Health and Safety | | | | | |
| J | HRTM12-220 | Sustainable Tourism and Indigenous Culture | | | | | |
| ZTOUM | 40CP | Minor - Tourism Management | | - | | | |

In recent decades tourism has experienced extraordinary growth and is now one of the largest and fastest-growing sectors in the world economy. According to the United Nations World Tourism Organisation, in 2016 tourism was responsible for approximately 10 percent of world gross domestic product and about 11 percent of employment and this is forecast to grow at 3.3 percent a year for the long-term. Tourism has become a critical source of export income in many countries and regions and, accordingly, it has assumed economic and political importance.

Private sector tourism organisations operating in the tourism space include hotel groups, cruise operators, airlines, major venues, and event management companies. Public sector organisations include regional tourism organisations, national, state and local government. These organisations employ specialists with skills in marketing, project and event management, accounting, finance, human resources, logistics, and data analytics. In a rapidly changing employment landscape tourism provides a long-term future where the human qualities of creativity, problem-solving and interpersonal communications are valued. The Tourism Management Major provides a good understanding of the industry and the employment opportunities providing a springboard into employment in this exciting sector.

| Semester | Code | Title ssumed Kno | wled | Assumed Knowledge | Requisite | | |
|-------------|--|--|------|-------------------------|-----------|--|--|
| Students mu | tudents must choose forty credit points (40CP) from the following Tourism and Hotel Management option: | | | | | | |
| J | BUSN12-201 | Event Management | | | | | |
| Μ | HRTM12-203 | Accommodation Management | | | | | |
| J | HRTM12-204 | Contemporary Issues in Hospitality and Tourism Managen | ent | | | | |
| Μ | HRTM12-205 | Revenue Management | | ACCT11-100 MKTG11-100 | | | |
| Μ | HRTM12-206 | Tourism Analysis and Evaluation | | | | | |
| Μ | HRTM12-212 | Workplace Health and Safety | | | | | |
| J | HRTM12-220 | Sustainable Tourism and Indigenous Culture | | | | | |